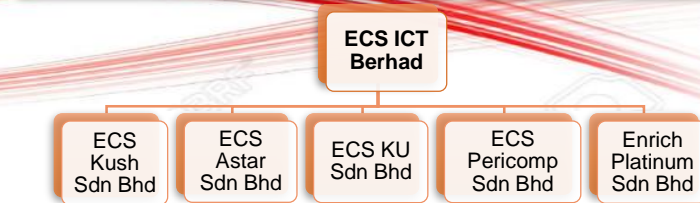


BUSINESS OVERVIEW

ECS ICT Berhad, an MSC-status company (“ECS” or “the Group”), is a leading distribution hub for Information & Communications Technology (ICT) products in Malaysia. Listed on the Main Market of Bursa Malaysia Securities Berhad on 15 April 2010, the Group is a MSC status company and is an associate company of ECS Holdings Limited which is one of the leading ICT distributors in the Asia Pacific, with access to a network of more than 25,000 channel partners across China, Thailand, Malaysia, Singapore, Indonesia, the Philippines, Cambodia and Myanmar.

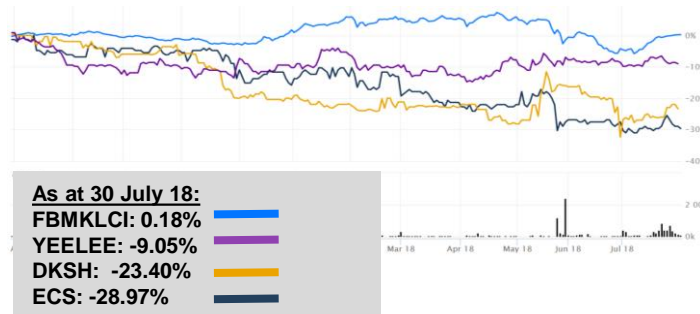
ECS distributes a comprehensive range of ICT products comprising notebooks, personal computers, smartphones, smartwatches, tablets, printers, software, network and communication infrastructure, servers, and enterprise software from close to 40 leading principals. With a nationwide channel network of more than 6,100 resellers comprising retailers, system integrators and corporate dealers, ECS also provides value-added product support and technical services

CORPORATE STRUCTURE

KEY FACTS

33	6,100+	40+	40+
Years in ICT Distribution	Resellers in Distribution Network	Global ICT Brands	Certified Technical Support Personnel

SHARE INFORMATION

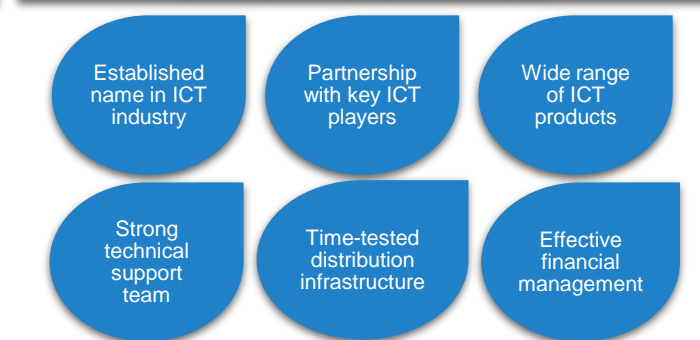
Listed Market	Main Market
Sector	Technology
Stock Code / Stock Name	5162/ ECS
Issued and Paid-up Share Capital (No. of shares)	180.0 million
Share Price (as at 30 July 2018)	1.03
52 week low / high (RM)	0.975 / 1.46
Market Capitalisation (as at 30 July 2018)	RM 185.4 million
PE Ratio - ttm (as at 30 July 2018)	7.40 times
FYE	31 Dec
Shariah-compliant	Yes

1-Year Share Price Performance


Source: Wall Street Journal

PRODUCT RANGE AND SERVICES

ICT DISTRIBUTION	ENTERPRISE SYSTEM	ICT SERVICES
<ul style="list-style-type: none"> • Notebooks • Personal Computers • Smartphones • Tablets • Wearables • Drones • VR Goggles • Printers & Suppliers • Software 	<ul style="list-style-type: none"> • Servers • Network Systems • Data Centre • Enterprise Software • Cloud Services 	<ul style="list-style-type: none"> • More than 40 engineering personnel providing support for ICT products. • Over 200 certifications from 15 principals

COMPETITIVE ADVANTAGES

INVESTMENT HIGHLIGHTS


01. Market Leader in ICT Distribution

- 33 years in the ICT industry
- Comprehensive ICT products
- Broad distribution channels
- Continuously eyeing for expansion

02. Proven capability to evolve with the industry and weather challenging market conditions

- Strategic expansion of product portfolio into IoT market in tandem with changing consumer trends
- Established reputation to obtained distribution rights from big-name brands

03. Inexpensive valuation with competitive dividend yields

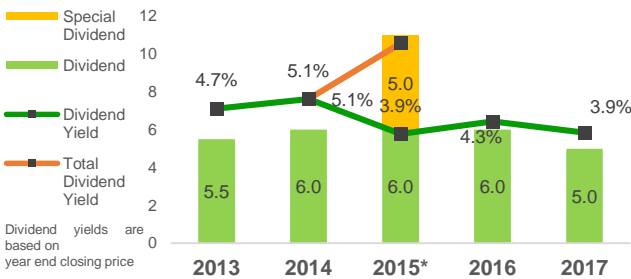
- Undemanding value compared with functional peers
- Net cash position
- Dividend pay-out of more than 30% from PAT
- Share price currently trading below Net Tangible Asset value

PRINCIPALS

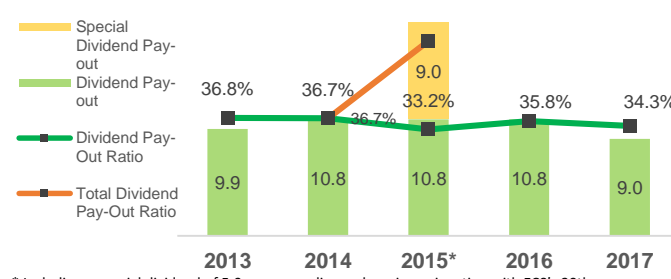


DIVIDEND HIGHLIGHTS

Dividend per Share and Dividend Yield



Dividend Pay-Out (RM million)



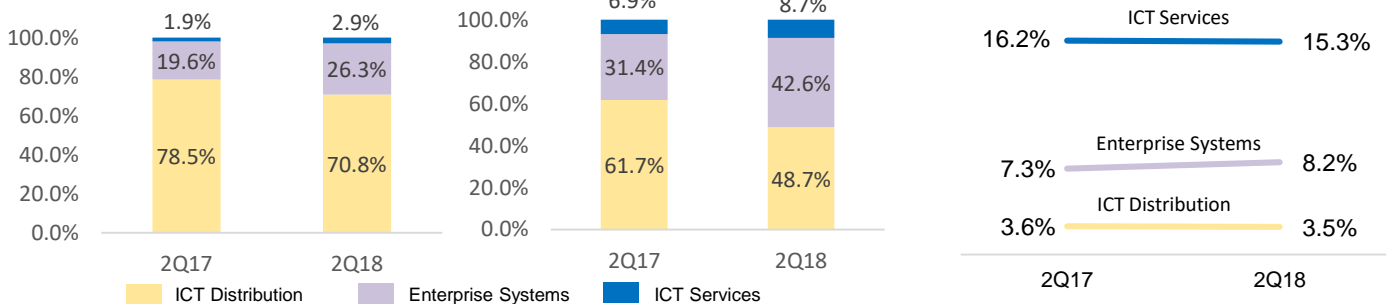
* Including a special dividend of 5.0 sen per ordinary share in conjunction with ECS's 30th anniversary in 2015

REVENUE AND GROSS PROFIT HIGHLIGHTS

Revenue Contribution

GP Contribution

GP %



(RM'mil)	Revenue			Gross Profit			Gross Profit %	
	2Q17	2Q18	YoY	2Q17	2Q18	YoY	2Q17	2Q18
ICT Distribution	348.2	253.6	-27.2%	12.4	8.9	-28.4%	3.6%	3.5%
Enterprise Systems	86.7	94.3	8.8%	6.2	7.7	23.1%	7.3%	8.2%
ICT Services	8.6	10.3	20.0%	1.4	1.6	13.4%	16.2%	15.3%
Total	443.5	358.2	19.2% ↓	20.0	18.2	9.3% ↓	4.5%	5.1% ↑

Revenue was Affected by Cautious Consumer Spending Before 14th General Election and During Transition Period of GST rate from 6% to 0%

(RM'mil)	Revenue			Gross Profit			Gross Profit %	
	1H17	1H18	YoY	1H17	1H18	YoY	1H17	1H18
ICT Distribution	722.3	534.4	-26.0%	25.7	19.1	-25.6%	3.6%	3.6%
Enterprise Systems	161.3	196.3	21.7%	11.7	15.9	36.6%	7.2%	8.1%
ICT Services	16.7	19.3	15.3%	2.6	3.1	17.2%	15.8%	16.0%
Total	900.3	750.0	16.7% ↓	40.0	38.1	4.6% ↓	4.4%	5.1% ↑

The Uncertainties and Softer Market Sentiment have Affected the Group's 1H'18 Revenue; GP Margin Remained at Healthy Level